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# MSA 2014 Annual General Meeting

Friday November 14<sup>th</sup> 2014

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## Executive Board:

President	Preston Creelman	Royal Building Products
Vice President	Joel Sansome	Mueller Canada
Treasurer	Greg Jaggard	Galaxy Plastics
Secretary	Mike Edwards	Terminal City Ironworks
Past President	Trent Gofers	McAsphalt

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## Other Members in attendance:

Colin Turner	Canada Pipe
David Chan	Aplin and Martin
Greg Doucette	Flocor
Peter Rainey	Ipex
Mike Dickens	Kerr Wood Leidal
James Marten	Binnie

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- Meeting was called to order at 1:10 pm

First order of business was to adopt the agenda.

- David Chan moved to adopt the agenda as written.
- The motion was seconded by Colin Turner.



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**Second order of business was to adopt the minutes from the annual business meeting held on September 16<sup>th</sup> 2014 at the Coast Kamloops Hotel & Conference Center**

- **David Chan moved to adopt the minutes as written.**
- **The motion was seconded by Colin Turner.**

**Third order of business was to review and discuss minutes from a meeting between Joel Sansome and Jeanette Austin (PWA). Minutes are as follows.**

**Minutes for Meeting with Jeanette Austin, PWA**

Date: November 6, 2014 1:00 p.m.

Location: Waves Coffee Shop Olive & Kingsway, Burnaby, BC

Present: Jeanette Austin

Joel Sansome

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**Golf Tournament**

- Jeanette would like to have the golf tournament details locked up by the end of the year so that they can be included in registration for the conference and not at a later date.
- They cannot move the golf tournament to the afternoon of the first day, as they have been told that there cannot be a social event with alcohol during regular municipal working hours.
- When delegates register for the conference, a pop up will come asking about golf.
- PWA will send a delegates list to the MSA early so we can ask some of them if they want to golf.
- PWA board was upset that one team had a pro on it, they were reminded that the team only won by 1 stroke.
- Jeanette felt that the hole sponsorship was a success and would like to continue with that format.

**Conference & Trade Show**



- The conference has been moved 1 week back so as not to conflict with the Road Builders.
- 50% of delegates for the conference registered during the last 30 days before the conference. The PWA is going to offer an early bird prize in order to encourage earlier registration.
- The PWA are now going to take over the entire parking lot and host rodeo events outside so that any outside booths are better attended. There are going to be 3 rodeos: Backhoe, single axle, and skid steer events.
- It was discussed about the lack of attendance from the North, and that Prince Rupert is boycotting the conference. Jeannette said that she is working on hosting some events (not the conference) in the north in order to try to draw more attendance from the region, but they cannot afford to host the conference there. They are asking MSA members to promote the conference throughout the province on our sales calls to help support the PWA.
- They are also trying to get board members from every area, as this promotes attendance; they have a new board member from the Kootenay's this year as they have been declining attendance from that region as well.
- They are offering a new initiative for first time attendees; they will be able to attend at the PWA's cost.
- The PWA board has challenged its members to bring the next level down in their organizations to the conference. Only 165 delegates at 2014 conference.
- The trade show hours will be 10am to 11am; 12pm to 2pm and 4pm to 6pm on Monday. Set up will be on Sunday. This will leave Monday night open for the MSA event. The PWA will host a meet and greet on Sunday night after the golf tournament. Coffee and lunch will be served in the trade show area, and the room will be locked during nontrade show hours.
- The MSA asked the PWA to require that all displayers be members of either the PWA or MSA. This is an issue for the PWA as they make more money on non-member displayers, but will discuss with her board during their next meeting in February.
- Jeanette suggested that the MSA host a Trade Show seminar showing how to have a successful tradeshow, as it was noted that some people did not seem to know proper tradeshow edicts.
- Jeanette required that the MSA provide a "Point Person" for the tradeshow. So that all the questions that displayers have will go to that person instead of the PWA staff, as they are very busy with conference details.



- Last time the trade show as n Penticton they had 9 outside booths, 41 regular booths and 15 hall booths, next year it will be more condensed with 50 inside booths and 5 hall booths, (outside booths were not mentioned).

### **Education Donation**

- Jeanette would like the MSA to support a new initiative of sponsoring a delegate from a community that cannot afford to attend the conference. She figured maximum sponsorship would be \$1,500 per person. There would be a link on the PWA's website for applications for this sponsorship and it will show that the MSA is the sponsor, and the MSA will get to decide who we are sponsoring from the applications that the PWA receives. This would be in place of the Education Donation that the MSA has offered in the past.
- **The following question arose from this discussion:**  
**Q. What is the venue for trade show at the 2015 PWA Conference in Penticton?**  
**A. The location is at the Penticton Trade and Convention Center.**

**The fourth order of business was to review and discuss the 2014 financial report.**

- **Mike Dickens moved to adopt the financial report as written.**
- **The motion was seconded by Greg Doucette.**

**The fifth order of business was to "Pass the Gravel".**

- **Joel Sansome moved to the President's position.**

**The sixth order of business was Discuss New Business.**

- **The agenda stated a motion to re-establish the MSA educational donation.**
- **Trent Gofers moved to deny the motion.**



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- This motion was seconded by Colin Turner.
  - Peter Rainey moved to establish a donation to cover expenses for a possible 2 delegates from municipal entities that cannot afford to send representatives to the conference. The possibility of making a 2/3 – 1/3 partial donation to be determined at a later date.
  - The motion was seconded by David Chan.
  - Colin Turner moved to leave MSA dues unchanged for 2015.
  - The motion was seconded by Mike Dickens.
  - The agenda suggests an update on the relationship between the MSA and the PWA.
  - It is your MSA executive's opinion that Jeanette Austin and the PWA have changed their views towards the MSA and its roll at the PWA Conference.
  - The MSA will offer to help with the booth selection process for the trade show.
  - The MSA board will continue to act as the Golf Committee for the Annual PWA Golf Tournament.
  - The agenda suggests a discussion regarding the direction of the MSA for 2015.
  - The MSA will work towards setting up an MSA web page where members will be able to find information regarding upcoming events as well as pay their annual dues.
  - The MSA will take an active role in setting and proofing the PWA Conference event schedule, where it pertains to MSA events and meetings.

The seventh order of business was Election of incoming directors.

- This year the MSA re-established a director's position on the executive. This left the executive with two available seats on the board.
- Brady Turkington from Emco and Jesse Spencer from Robar let their names stand as possible candidates for the vacant MSA Executive positions.
- After a lengthy electoral process (A flip of a coin) your 2015 MSA Exective Board is as follows.



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• President	Joel Sansome	Mueller Canada
Vice President	Mike Edwards	Terminal City Ironworks
Treasurer	Greg Jaggard	Galaxy Plastics
Secretary	Jesse Spencer	Robar Industries
Director	Brady Turkington	Emco Corporation
Past President	Preston Creelman	Royal Building Products

- David Chan moved to adjourn at 2:10.
- The motion was seconded by Mike Dickens